



Clearspan haul truck maintenance facilities

Sprung Structures is a manufacturer of engineered tensioned membrane structures designed to provide immediate cost effective solutions for large-haul maintenance facilities. The structures are ideal for remote locations where speed, relocatability and overall costs are essential. Delivered from inventory in widths 30 feet to 200 feet by any length, the structures can be erected at a rate of up to 2,000 square feet per day. Provided appropriate soil conditions exist, foundations are not required on widths up to 160 feet wide saving time and money. Over 12,000 units have erected in 92 countries. The structures can be leased or purchased.

Sprung Structures

Simply Warranty transforms costs into opportunities

In every manufacturing sector, including heavy equipment, warranty is generally viewed as a cost and not as an opportunity or corporate strategic capability. Yet, warranty management has the potential for reducing costs, increasing quality, and improving customer retention and goodwill.

A 2012 study in IDC Manufacturing Insights observed that "warranty remains a largely untapped resource, and each transaction is another lost opportunity to increase customer satisfaction and loyalty."

Original equipment manufacturers spend 0.5 percent to 7 percent of profits on warranty claims, amounting in U.S.-based businesses to nearly \$25 billion in 2011. Simply Warranty says that a rigorous, online, real-time warranty software system can make a fundamental impact and move a heavy equipment manufacturing company into the lowest percentile of cost while at the same time opening market options.

All warranty claims cost money. Original equipment manufacturers who decide to use rigorous online warranty software reap immediate and significant bottom line benefits. Real-time access by users (distributors, dealers and customers) is a

distinct competitive advantage. Simply Warranty adopters identified notable cost reductions and reduced downtimes as primary elements of the change. The program answered the question of why there are warranty claims and isolated the location of such claims for immediate action. Production can make changes during manufacturing to react to issues in the field.

The use of an online warranty package facilitates and streamlines warranty registrations, inventory management, and service and recall bulletins. Such enhanced connections with dealers and distributors improve relationships and grow adopting OEM's customer knowledge, chain of ownership information, and open opportunities for sales management. Additional benefits accrue in pre-delivery inspection, managing different warranty types and periods, parts and labour cost management, claims adjudication and the parts ordering system.

Simply Warranty's services can be used with any ERP solution or stand-alone solution for any market, regardless of industry sector. When you have the right tools to do the job, getting it completed becomes a routine task.

Clearly, with an effective warranty

management and adjudication system, projecting and managing warranty costs becomes simple. Production can make changes during manufacturing to react to issues in the field. Costs can be controlled, defects can be addressed immediately to avoid massive recalls, and companies can see the financial impacts to bottom lines – instantly. OEMs can easily stay in touch with the end-users thus increasing sales opportunities.

Simply Warranty is a Canadian company offering their services globally since 2005 and has more than 6,000 users daily around the globe with real-time effective, integrated warranty management solutions. Adopting clients currently represent the heavy equipment, power sport, industrial and recreational marketplaces.

The seamless, easy-to-use integration of Simply Warranty ensures improved OEM warranty management to support the volume, speed and individuality of warranty claims. This asset is crucial to distributor, dealer- and customer-relationship development and brand loyalty. Original equipment manufacturers that implemented Simply Warranty observed both immediate and on-going effects, the company reports.

Simply Warranty

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E2850 REMIXING TRANSFER VEHICLE

The Weiler E2850 Remixing Transfer Vehicle is designed to keep demanding jobs moving. The 25 ton storage, Cat 300 HP engine, high-torque, direct-drive motors and triple-pitch remixing auger provide non-stop, non-contact paving while reducing thermal and aggregate segregation.

The E2850 is designed around clean-out with multiple hydraulic access points to make quick work of cleanup at the end of the day.

To learn more about Weiler equipment, see the Paving Specialist at your local Cat dealer, or visit www.weilerproducts.com.

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